



Semiconductor Manufacturing International Corporation

# SMIC Q1 2013 Financial Presentation

**NYSE: SMI      HKSE: 981**

SMIC Investor Relations

April 2013



# Safe Harbor Statements

## Under the Private Securities Litigation Reform Act of 1995

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This press release contains, in addition to historical information, “forward-looking statements” within the meaning of the “safe harbor” provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements, including statements under “Second Quarter 2013 Guidance”, and the statement regarding our expectation that both HKMG and PolySiON processes will be ready by the fourth quarter of 2013 are based on SMIC’s current assumptions, expectations and projections about future events. SMIC uses words like “believe,” “anticipate,” “intend,” “estimate,” “expect,” “project” and similar expressions to identify forward-looking statements, although not all forward-looking statements contain these words. These forward-looking statements involve significant risks, both known and unknown, uncertainties and other factors that may cause SMIC’s actual performance, financial condition or results of operations to be materially different from those suggested by the forward-looking statements including, among others, risks associated with the global economic slowdown, orders or judgments from pending litigation and financial stability in end markets.

Investors should consider the information contained in SMIC’s filings with the U.S. Securities and Exchange Commission (SEC), including its annual report on 20-F filed with the SEC on April 15, 2013, especially the consolidated financial statements, and such other documents that SMIC may file with the SEC or The Hong Kong Stock Exchange Limited (“SEHK”) from time to time, including current reports on Form 6-K. Other unknown or unpredictable factors also could have material adverse effects on SMIC’s future results, performance or achievements. In light of these risks, uncertainties, assumptions and factors, the forward-looking events discussed in this press release may not occur. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date stated, or if no date is stated, as of the date of this press release. Except as may be required by law, SMIC undertakes no obligation and does not intend to update any forward-looking statement, whether as a result of new information, future events or otherwise.





# 1Q13 Financial Highlights

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- Fourth consecutive record-high quarter **revenue of \$501.6 million**
  - **increased 50.8%** year over year
  - **increased 3.2%** quarter over quarter
- **Revenue from China-based customers** contributed **38.6%** of overall revenue
  - compared to **32.5%** in 1Q12
  - compared to **34.8%** in 4Q12
- **Gross margin** was **20.4%**
  - compared to **12.0%** in 1Q12
  - compared to **19.9%** in 4Q12
- **Net income** attributable to SMIC was **\$40.6 million**
  - compared to a net **loss of \$42.8 million** in 1Q12
  - compared to net income of **\$46.6 million** in 4Q12

# Income Statement Highlights

(US\$ thousands)	1Q13	4Q12	QoQ	1Q12	YoY
<b>Total Revenue</b>	<b>501,609</b>	<b>485,894</b>	<b>3.2%</b>	<b>332,711</b>	<b>50.8%</b>
Gross Profit	102,138	96,767	5.6%	39,844	156.3%
<b>Gross Margins</b>	<b>20.4%</b>	<b>19.9%</b>	-	<b>12.0%</b>	-
<b>Expenses from continuing operations</b>	<b>(71,065)</b>	<b>(64,742)</b>	<b>9.8%</b>	<b>(90,127)</b>	<b>-21.2%</b>
Research & Development	23,408	26,677	-12.3%	59,311	-60.5%
General & Administrative	39,783	29,436	35.2%	23,924	66.3%
Selling & Marketing	7,874	8,629	-8.7%	6,892	14.2%
<b>Total other income (loss), net</b>	<b>11,975</b>	<b>17,072</b>	<b>-29.9%</b>	<b>(3,960)</b>	
Finance costs	(10,850)	(10,449)	3.8%	(7,687)	41.1%
Interest income	1,352	1,276	6.0%	1,199	12.8%
Other income or expenses	(1,366)	2,125	-	1,763	-
Other gains or losses	22,393	24,016	-6.8%	392	5612.5%
Share of profits of associates	446	104	328.8%	373	19.6%
<b>Profit (loss) before tax</b>	<b>43,048</b>	<b>49,097</b>	<b>-12.3%</b>	<b>(54,243)</b>	-
Income tax expenses	(2,536)	(2,665)	-4.8%	11,418	-
<b>Profit (loss) for the quarter</b>	<b>40,512</b>	<b>46,432</b>	<b>-12.7%</b>	<b>(42,825)</b>	-
<b>Income (loss) attributable to SMIC</b>	<b>40,604</b>	<b>46,570</b>	<b>-12.8%</b>	<b>(42,825)</b>	-
Net income (loss) per ADS	0.06	0.07	-	(0.08)	-

- Wafer revenue from Wuhan Xinxin was **\$29.2 million** in Q1, contributing 5.8% to total revenue, vs. \$48.5 million in Q4.
- G&A expenses increased to **\$39.8 million** from \$29.4 million mainly due to employee bonus accrual and recovery of bad debt in 4Q2012. The increase in employee bonus accrual is a component of SMIC's new employee retention program for 2013, which is contingent upon the Company's full year overall profitability.
- Within Other gains or losses is **\$20.3 million** gain from the sale of living quarter units in 1Q2013.



# Balance Sheet Highlights

(US\$ thousands)

For the three months ended

	Mar 31, 2013	Dec 31, 2012
Cash and bank balances	292,932	358,490
Restricted Cash	185,031	217,603
Trade and other receivables	355,293	328,211
Inventories	284,653	295,728
Other Assets	2,904,037	2,873,128
<b>Total Assets</b>	<b>4,021,946</b>	<b>4,073,160</b>
Short-term borrowings	529,440	567,803
Long Term debt	429,000	528,612
<b>Total Debt</b>	<b>958,440</b>	<b>1,096,415</b>
<b>Total Liabilities</b>	<b>1,702,910</b>	<b>1,796,708</b>
<b>Total Equity</b>	<b>2,319,036</b>	<b>2,276,452</b>
Debt/Equity Ratio*	41.3%	48.2%

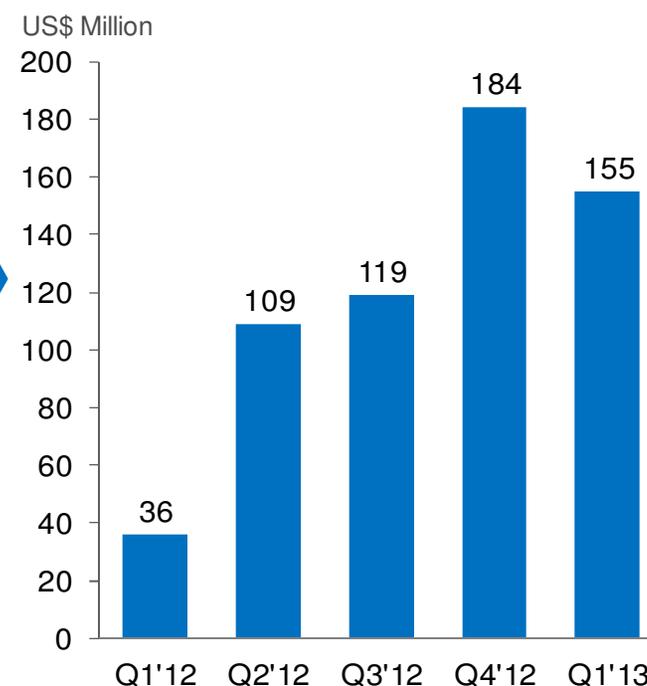
\* Calculated based on (Total Debt) / (Total Equity)



# Cash Flow Highlights

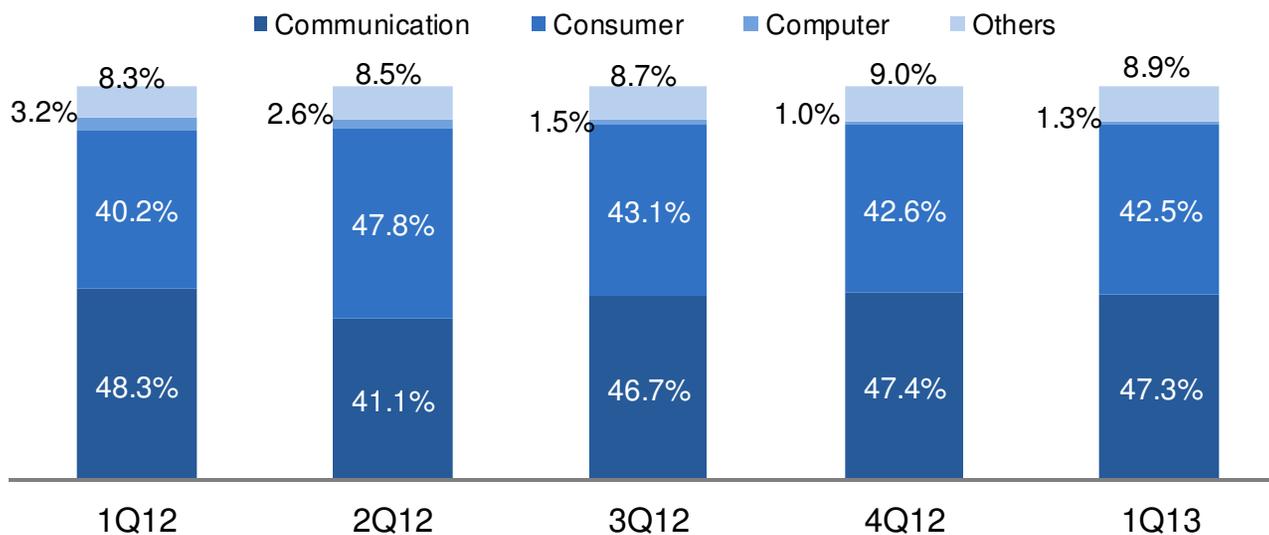
(US\$ thousands)	For the three months ended	
	Mar 31, 2013	Dec 31, 2012
Cash and cash equivalents at the beginning of period	358,490	231,785
Net cash provided by operating activities	154,638	183,799
Net cash used in investing activities	(82,628)	(74,719)
Net cash used in financing activities	(137,503)	17,835
Net increase (decrease) in cash and cash equivalents	(65,558)	126,705
Cash and cash equivalents at the end of period	292,932	358,490

## Cash Flow from Operations



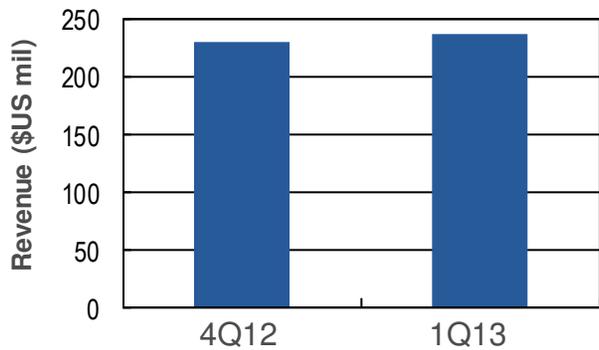


# Total Revenue Breakdown by Applications

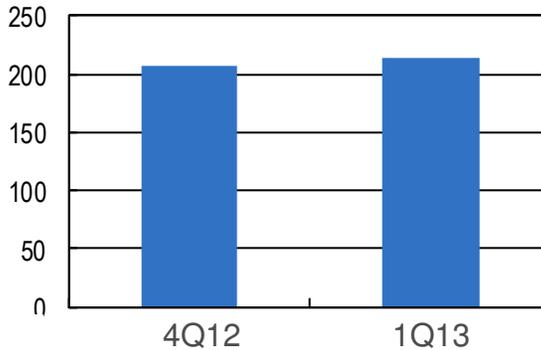


## 1Q 13 vs. 4Q 12

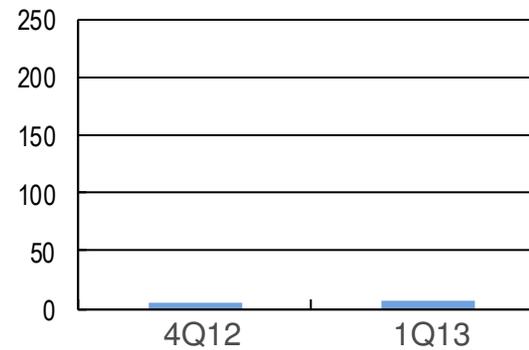
### Communications



### Consumer

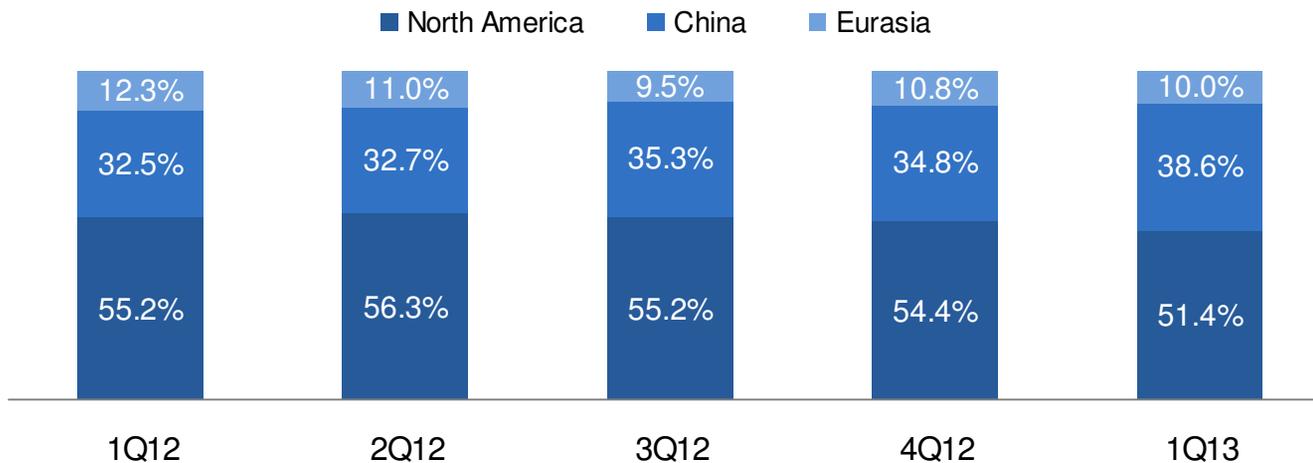


### Computer

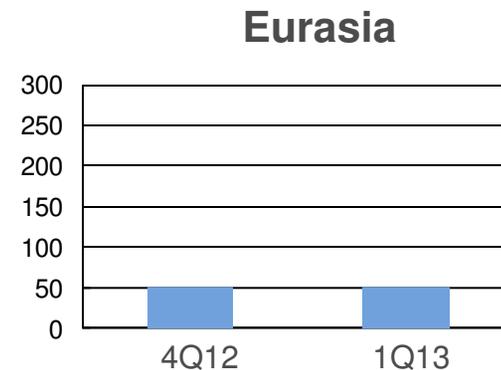
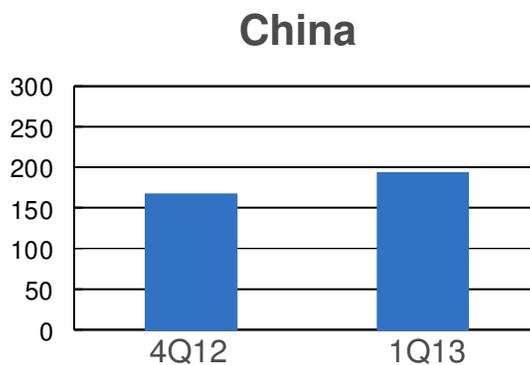
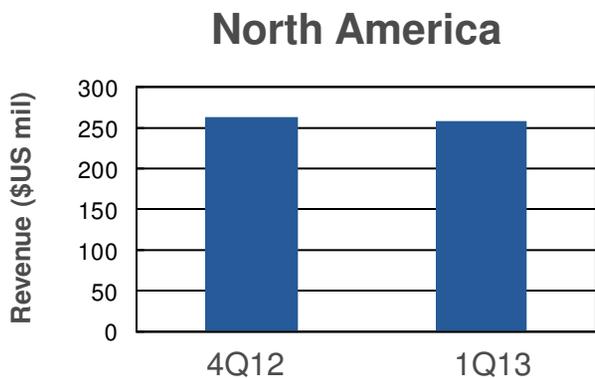




# Total Revenue Breakdown by Geography

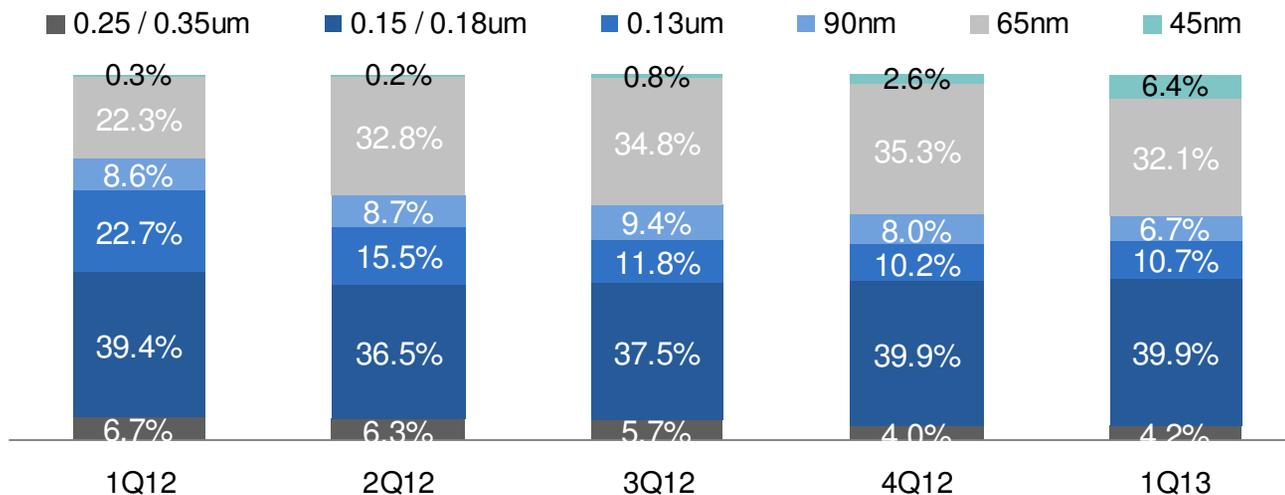


## 1Q 13 vs. 4Q 12

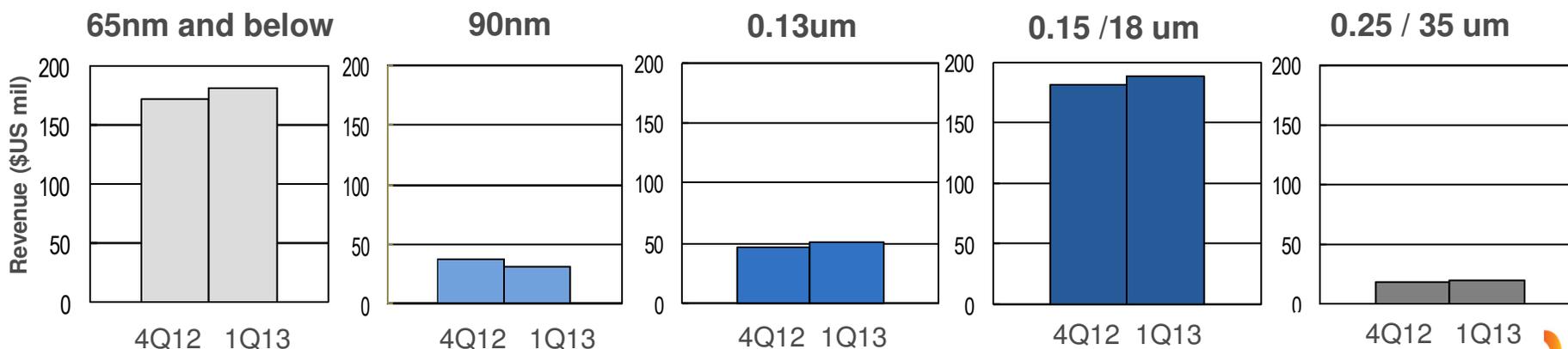




# Wafer Revenue Breakdown by Technology

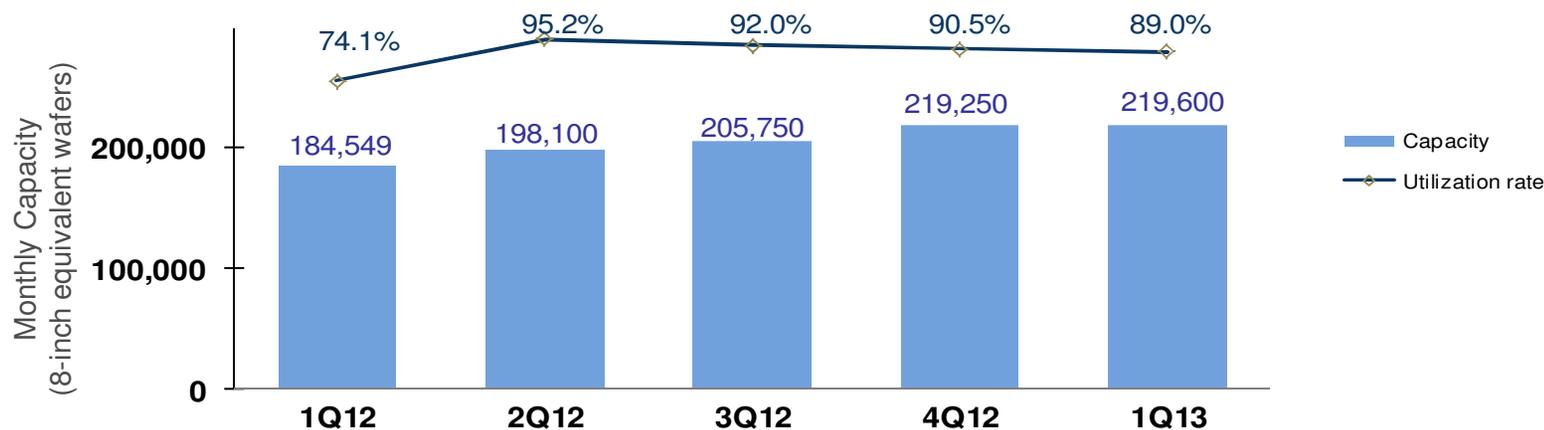


## 1Q 13 vs. 4Q 12





# Capacity, Utilization and Shipment



	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13
Shanghai Mega Fab (8")	79,210	84,600	90,000	90,000	90,000
Shanghai 12-inch Fab (12")	-	-	-	6,000	6,290
Beijing Mega Fab (12")	30,000	34,000	35,000	35,000	36,000
Tianjin Fab (8")	37,839	37,000	37,000	37,000	34,450
<b>Monthly Capacity</b> (8-inch equivalent wafers)	<b>184,549</b>	<b>198,100</b>	<b>205,750</b>	<b>219,250</b>	<b>219,600</b>
<b>Wafer Shipment</b> <sup>(1)</sup>	445,689	557,683	605,543	608,372	631,776
<b>Utilization Rate</b> <sup>(2)</sup>	74.1%	95.2%	92.0%	90.5%	89.0%

(1) Including copper interconnects and shipment of managed fab

(2) Capacity utilization rate is reported based on total equivalent wafers out divided by estimated total quarterly capacity





## 2Q 2013 Guidance

	Q2' 2013 Guidance
Revenue	+ 3% to 5% QoQ
Gross Margin	20% to 22%
Expenses from continuing operations <sup>(1)</sup>	\$85 to \$88 million

(1) Exclude foreign exchange differences and government R&D grants.



# Appendix



# 1Q13 Results Vs Guidance

	1Q 13 Guidance	1Q 13 Results
<b>Revenue</b>	+1% to -2%	Increased 3.2% \$501.6M
<b>Gross Margin</b>	17.5% to 19.5%	20.4%
<b>Operating Expenses excluding R&amp;D grants</b>	\$74 to \$77 million	\$82.0 million
<b>Expenses from continuing operations <sup>(1)</sup></b>	---	\$71.1 million

(1) According to Q1 2013 reported unaudited results.

- Expenses from continuing operations in Q1 was offset by government R&D grants of **\$10.9 million**.
- Opex excluding R&D grants exceeded guidance due to a larger than expected bonus accrual which is contingent on the Company's full-year overall profitability



# Capital Expenditures & Depreciation

<i>(US\$ millions)</i>	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13
<b>Capex</b>	183	84	130	102	185
<b>Total Depreciation &amp; Amortization</b>	143	140	143	140	136

- SMIC has increased the planned 2013 capital expenditures for foundry operations by \$75 million to **\$675 million**. The additional capital expenditures will be used for the expansion of our Shanghai 12-inch fab to meet the customer demand for our 40/45 nm capacity.



# Thank you

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